

Kara DeVecchio

Chief Sales Officer

Kara DelVecchio is the Chief Sales Officer of Pluralsight, Inc., the leading technology workforce development company that helps companies and people around the world transform with technology. Kara has more than 20 years of experience leading large and increasingly complex sales organizations and is skilled at developing and inspiring sales teams and growing top-line revenue.

Prior to joining Pluralsight, Kara held a variety of roles responsible for driving sales and revenue at high-growth companies. She was most recently Chief Revenue Officer for Fourth, a workforce management company based in Austin, TX, where she helped spearhead a critical transformation of go-to-market teams. Kara also led sales organizations and teams at EVERFI, WeddingWire, and Corporate Executive Board, where she established a track record of leading company growth and expansion.

Kara holds a Bachelor of Arts Degree from Florida Atlantic University and a Master's Degree in English Literature from the University of Virginia.

